

# NEAGH BANN STAKEHOLDERS WORKSHOP

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THOUGHTS ON PARTNERSHIP

Gerry Darby Lough Neagh Partnership

# WHAT ARE ELEMENTS OF A GOOD PARTNERSHIP

- RESPECT
- TRUST
- EMPATHY
- MUTUAL BENEFIT
- REALISING LIMITATIONS OF BOTH PARTIES
- REALISING YOU WONT GET EVERYTHING
- DIFFERENT PERSPECTIVES GOOD

# GOOD AND BAD PARTNERSHIP QUALITIES OF COMMUNITY/NGO SECTOR

## GOOD

- FLEXIBLE
- PASSIONATE
- HIGH ENERGY
- LOCAL KNOWLEDGE AND EXPERTISE
- INNOVATIVE, ENTREPRENEURIAL AND DIFFERENT

## BAD

- HARD TO ACCEPT NEED FOR SOME BUREAUCRACY
- HIGH EXPECTATIONS
- NOT GOOD SYSTEMS PEOPLE
- POOR COMMUNICATIONS (SOMETIMES A BIT ANGRY)
- SPEAKING TO WRONG PERSON
- KNOW WHAT YOU DON'T WANT AND CRITICAL
- NOT STRONG IN PROVIDING PRACTICAL SOLUTIONS

# GOOD AND BAD PARTNERSHIP QUALITIES OF GOVERNMENT SECTOR

## GOOD

- HAVE RESOURCES TO GET THINGS DONE
- GOOD COMMITTED PEOPLE
- HAVE SYSTEMS TO ADDRESS PROBLEMS
- TAKE A WIDER STRATEGIC APPROACH

## BAD

- RIGID AND INFLEXIBLE
- SILO AND TICKBOX MINDSET
- ITS MY MONEY
- WONT TAKE RISK AND INNOVATE
- PARTNERSHIP IS MAINLY INTERNAL
- MISTRUST OF COMMUNITY NGO SECTOR

# WAY FORWARD

- DEVELOP PERSONAL RELATIONSHIPS WITH RIGHT PEOPLE
- START WITH PROJECT AND MOVE UP
- KNOW EACH PARTNERS LIMITATIONS
- KEEP EXPECTATIONS REALISTIC
- FOCUS ON MUTUAL BENEFITS
- KEEP OUTCOMES NOT OUTPUTS FOCUSSED
- THINK OUT OF BOX AND TAKE A RISK
- COMMUNICATE AND KEEP TALKING
- IT TAKES TWO TO TANGO